

# Realmark™

## Set Date Sale FAQs

### Set Date Sale

#### ABSOLUTELY All offers to be presented for sellers consideration

We will not be selling this property in the first week – actually we are doing a 3 week campaign.

This is done to give buyers plenty of time to come through the property, be comfortable with the property and be fully informed before they put in an offer.

### How do I submit my offer?

Online via our online offer portal. Please contact me if you wish to put an offer in and I will send you a link to place your offer.

### Can the seller accept an offer before the closing date?

Yes the seller can, so please get your offers in as soon as you can. All people who have submitted offers will be notified if the seller wishes to move forward the Set Date.

### Does my offer need to be a cash offer?

No it doesn't, your offer can be subject to conditions such as finance, subject to sale etc. The seller will look at all offers and consider the strongest offer that is most attractive to them.

### What price should I offer?

The seller will only be selecting one (1) offer to accept/negotiate with so you will need to put in your best and final offer. If you are unsure on the price, then put in the maximum price you are comfortable with.

### Why is there no price guide?

With the market changing so rapidly, the owner has asked that the market determine the price. Hence there is no price guide. The owners have asked that I do not discuss pricing either as this could also influence the price that people offer on the property.

My advice is to go through the property, and if you like it, put in an offer that you are happy with. Most people have been looking for a while and know the market quite well.

Who to talk to:

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